



## Positive Intelligence: Why Only 20 of Teams and Individuals Achieve Their True Potential and How You Can Achieve Yours

By Shirzad Chamine

Greenleaf Book Group. Hardcover. Condition: New. 224 pages. Dimensions: 9.1in. x 6.1in. x 1.0in. New York Times Bestseller! In his popular Stanford University lectures, Shirzad Chamine reveals how to achieve ones true potential for both professional success and personal fulfillment. His groundbreaking research exposes ten well-disguised mental Saboteurs. Nearly 95 percent of the executives in his Stanford lectures conclude that these Saboteurs cause significant harm to achieving their full potential. With Positive Intelligence, you can learn the secret to defeating these internal foes. Positive Intelligence (PQ) measures the percentage of time your mind is serving you as opposed to sabotaging you. While your IQ and EQ (emotional intelligence) contribute to your maximum potential, it is your PQ that determines how much of that potential you actually achieve. The great news is that you can improve your PQ significantly in as little as 21 days. With higher PQ, teams and professionals ranging from leaders to salespeople perform 30-35 percent better on average. Importantly, they also report being far happier and less stressed. The breakthrough tools and techniques in this book have been refined over years of coaching hundreds of CEOs and their executive teams. Shirzad tells many of their remarkable stories, showing...



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